

# Total Cost Analysis }

See how selecting the right mortgage program can make a life changing difference in your financial future.

## CROWN MORTGAGE SERVICES

Licensed Mortgage Broker NJ Dept of Banking  
Licensed Florida Lender Licensed FHAVA Lender

# Total Cost Analysis }

Our exclusive total cost analysis shows you how to save thousands on your home mortgage. That is why smart homeowners insist on having a total cost analysis performed before they make a decision on a home mortgage.

1 **Loan Summary** – Finally! Now you can compare four loan options side by side. You can see the loan amount, interest rates, loan terms and monthly payments.

2 **Total Payments** – Which of your loan options has the lowest monthly payment? This feature will give you the answer.

3 **Term of Comparison** – It's critical for you to analyze different loans based on how long you plan to live in the home. Knowing the answer to this can save you thousands of dollars.

4 **Total Cost Analysis** – How can you possibly keep track of all the subtle differences in cost between loan programs? This section does it for you. We help you calculate your total monthly payments, principal paid, total interest cost, total closing cost and loan balance left at the end of the determined term—on four loans simultaneously.

5 **Total Cost** – There is only one question you should ask a lender—and it isn't which loan has the lowest interest rate or fees. Instead ask, "What is the lowest total cost loan over the time I plan to stay in the home?" The difference between those two questions can save you many thousands of dollars. This section gives you the true bottom-line answer.

6 **Mortgage Plan with Asset Accumulation** – This section integrating the mortgage decision into your overall financial plan to help you make an informed decision based on your assumptions.

7 **Net Worth** – This section reflects your Net Worth based on your homes appreciation and investment growth assumptions.

8 **Monthly Tax Benefit** – Home ownership has definite tax advantages. This feature will give you an estimate of the monthly savings that tax benefits can bring you. We advise that you give this information to a tax consultant for an even more accurate picture.

9 **Tax Bracket** – This is an estimate of your tax bracket. You still need to consult with your tax advisor.

**Total Cost Analysis**

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The purpose of this analysis is to help you make an informed decision when selecting your home loan.

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Date prepared  
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**FOLLOW THESE 3 SIMPLE STEPS:**

1. Review the SUMMARY of your loans. Details for each program can be found on the second page.
2. Next, review the TOTAL COST ANALYSIS for each loan so that you can compare which program might be right for your financial situation.\*
3. Finally, review the suggested Debt Free or Asset Accum. plan to see how you can save thousands on your loan. Also, you can review the MONTHLY TAX BENEFITS.

**SUMMARY**

This summary table displays information on up to four loan programs, including their respective fees and monthly payments.

Each program shows a first mortgage, and possibly a second mortgage.

Although this table will show you which loan will provide you the lowest payment, such a loan may not be the right loan for your financial situation.\*

	30 Fix 1 Pt	30 Fix 0 Pts	5 Yr I/O 1 Pt	5 Yr I/O 0 Pt
<b>1st</b> Loan Amount	\$280,000	\$280,000	\$280,000	\$280,000
Interest Rate	6.125%	6.375%	5.250%	5.875%
Term (months)	360	360	Int. Only	Int. Only
P&I	\$1,701	\$1,747	\$1,225	\$1,371
MI	\$0	\$0	\$0	\$0
<b>2nd</b> Loan Amount	\$0	\$0	\$0	\$0
Interest Rate	0.000%	0.000%	0.000%	0.000%
Term (months)	Int. Only	Int. Only	Int. Only	Int. Only
P&I	\$0	\$0	\$0	\$0
<b>Totals</b> Total Payment	\$1,701	\$1,747	\$1,225	\$1,371
Net Savings	\$46	\$0	\$522	\$376

**TOTAL COST ANALYSIS**

A true loan comparison cannot be made simply by comparing the payments that a loan offers. There are various other fees and issues which effect the overall cost of a loan. The table at the right analyzes the difference in total overall cost of your home loan.

Evaluating the total cost is the key to selecting the lowest cost mortgage for your individual needs.\*

Months: 60	30 Fix 1 Pt	30 Fix 0 Pts	5 Yr I/O 1 Pt	5 Yr I/O 0 Pt
Total Payment	\$102,079	\$104,810	\$73,500	\$82,250
Principal Paid	\$19,049	\$18,269	\$0	\$0
Int / MI Paid	\$63,030	\$66,541	\$73,500	\$82,250
Balance Left	\$260,951	\$261,731	\$280,000	\$280,000
Closing & Pts.	\$5,900	\$5,900	\$5,900	\$5,900
Total Cost	\$88,930	\$92,441	\$79,400	\$88,150
Net Savings	\$3,511	\$0	\$13,041	\$4,291

**MORTGAGE PLAN WITH ASSET ACCUMULATION**

This Mortgage Plan is designed to help you make an informed decision on a mortgage integrated with your overall financial plan. This example displays an estimated Real Estate value combined with potential investment account growth.\*

Years:  Years:

Monthly Amount	30 Fix 1 Pt	30 Fix 0 Pts	5 Yr I/O 1 Pt	5 Yr I/O 0 Pt
Monthly Amount	\$46	\$0	\$522	\$376
Int. Rate	8%	0%	8%	8%
Home Value	\$350,000	\$350,000	\$350,000	\$350,000
Loan Balance	\$269,275	\$269,741	\$280,000	\$280,000
Equity	\$80,725	\$80,259	\$70,000	\$70,000
Accum. Total	\$1,923	\$0	\$21,823	\$15,719
<b>Net Worth</b>	<b>\$82,648</b>	<b>\$80,259</b>	<b>\$91,823</b>	<b>\$85,719</b>
Home Value	\$350,000	\$350,000	\$350,000	\$350,000
Loan Balance	\$260,951	\$261,731	\$280,000	\$280,000
Equity	\$89,049	\$88,269	\$70,000	\$70,000
Accum. Total	\$3,448	\$0	\$39,133	\$28,187
<b>Net Worth</b>	<b>\$92,497</b>	<b>\$88,269</b>	<b>\$109,133</b>	<b>\$98,187</b>
Assets > Debts	27.17 yrs	30.00 yrs	16.50 yrs	17.33 yrs

**MONTHLY TAX BENEFIT**

Consider the tax benefits of your home mortgage. By consolidating your non-tax deductible debt (credit cards, etc.) into your mortgage, you can save \$\$\$! This is just an estimate - contact your tax consultant for advice.

NOTICE AND DISCLAIMER: The results above are based on (i) information provided by you, (ii) estimates of interest rates, your ability to save, your tax bracket, closing costs and other amounts, (iii) currently available loan programs and (iv) information and assumptions discussed with your advisor, all of which might change over time. If the information or assumptions are not correct or change, then the results above will change. Your advisor will provide additional information about costs, fees and other information required by state and federal law.

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Tax Brac: 33%	30 Fix 1 Pt	30 Fix 0 Pts	5 Yr I/O 1 Pt	5 Yr I/O 0 Pt
1st Mortgage	\$472	\$491	\$404	\$452
2nd Mortgage	\$0	\$0	\$0	\$0
Property Tax	\$120	\$120	\$120	\$120
Total Monthly	\$592	\$611	\$525	\$573
Net Savings	\$87	\$87	\$0	\$48

## CROWN MORTGAGE SERVICES

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